

Case Study



FOYLE FISHERMEN'S COOPERATIVE

The Foyle Fishermen's Co-operative was established in 1985 in Greencastle harbour. The Coop subsequently built premises comprising of an auction hall, cold stores and offices. It's trawlers fish around the north west coast of Ireland and land a full range of white fish which is auctioned to clients in Ireland, the UK, France and Spain.

The System Requirement

The Co-operative required a new system to provide full traceability from the trawler, intake processing auction, and right through to shipping. The system has to comply with the requirements of the EU funded eLocate project and be able to upload data to the government SFPa database.



System Details

The system is comprised of a central database with custom built work stations on the shop floor for intake processing, rugged tablets for the auction process, and office PCs for administrative tasks and management reporting. Product details are entered for each landing and barcode labels printed to provide unique identification. During auction, the system provides statistical data of recent sales as background information to the auctioneer and handles the sales to buyers. Product is tracked through the remaining processes to labelling and shipping to the customer.



We looked at a lot of off the shelf options when starting out on this project but the big advantage Archwood gave us was their ability to align the functionality of the software to our business needs. Their system has now become an integral part of our business ensuring we meet all the legislative and customer requirements on traceability while also helping us track sales. We have been able to add and develop functionality to the system as our needs have evolved.

Conor McCourt—Operations Manager



Main Features

Some of the main features of the system are:-

- Touch screen PC-based work stations with weighing, printing and scanning capabilities.
- Rugged tablets featuring historical sale data to aid the auctioneer.
- Administrative features to manage all aspect of the system: exporting data to the accounts package, producing shipping documents, uploading to SFPa, and editing source data.
- Full traceability from sea to customer.

